



**Training Workshops  
with  
Exponential  
Development Group**

ARE YOU READY TO GO FROM  
"GOOD" TO "GREAT"?

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Exponential Development Group has a proven track record of increasing expertise, leadership, and performance for clients and groups by improving capacities to navigate tough situations, use feedback, take effective action, and increase influence.

# Meet Dr. Barbara & Chris Smith



We offer our clients training workshops that are based on extensive research in leadership theory and practice, organizational management, and curriculum development for adult learners. We design experiential learning environments that provide participants with strategies and methods that are immediately applicable to the people, places, and products they influence and develop.



## Content Menu Checklist

Please review the four major content topic areas and the corresponding training modules. **Click hear to view** descriptions of each module. **Trainings are customized in partnership with our clients to deliver a world-class experience purposed for lasting transformation and exponential influence and impact.**

## Content Packages

Psychology of Leadership	Communication	Leadership in the 21st Century	Exponential Execution
Two Mindsets	Feedback	21st Century Leadership	Performance Management
Circles of Control	Influence	Stages of Contribution	Adaptive Leadership
Stereotype Threat	Cultural Competency	Emotional & Social Intelligence (EQ & SQ)	Strategy-Execution Gap
Stimulus vs. Response	Sense-Making & Sense-Giving	Leadership Investment (ROI)	Team Effectiveness
Learned Helplessness	Conversational Intelligence (C-IQ)	Founder's Mentality	Problem Consultancy
Learning vs. Performance Orientation	Team Communication & Dynamics	Leading Without Authority	EDG Developmental Domains
Mental Models & Attributions			